Deposit mix change at the largest banks

| Company (top-level ticker) | Q3'15 total domestic deposits (\$B) | Q3'07-Q3'15 deposit concentration change ${ }^{1}$ (pps) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Demand | NOW \& other trans ${ }^{2}$ | MMDAs ${ }^{3}$ | Other savings | Time deposits <\$100K | Time deposits >\$100K |
| Bank of America NA (BAC) | 1,186.75 | 3.48 | 0.85 | 4.64 | 17.11 | -13.37 | -12.72 |
| Wells Fargo Bank NA (WFC) | 1,090.47 | 3.43 | -1.44 | -5.89 | 11.81 | -7.01 | -0.90 |
| JPMorgan Chase Bank NA (JPM) | 1,046.22 | 10.10 | 0.25 | 9.21 | 1.70 | -4.41 | -16.85 |
| Citibank NA (C) | 449.00 | 10.72 | 1.63 | 6.33 | -0.96 | -6.52 | -11.19 |
| U.S. Bank NA (USB) | 273.13 | -2.91 | -0.06 | 12.24 | 9.23 | -9.35 | -9.15 |
| PNC Bank NA (PNC) | 242.85 | 3.15 | -0.92 | 12.58 | 3.05 | -13.53 | -4.32 |
| TD Bank NA (TD) | 201.60 | 0.25 | -0.26 | 20.06 | 2.87 | -15.66 | -7.26 |
| Capital One NA (COF) | 198.37 | 1.54 | -0.31 | -23.32 | 42.65 | -12.12 | -8.44 |
| Branch Banking and Trust Co. (BBT) | 156.70 | 7.04 | -0.72 | 21.31 | 2.70 | -15.69 | -14.65 |
| SunTrust Bank (STI) | 149.29 | -0.53 | 0.13 | 31.51 | 0.25 | -10.53 | -20.83 |
| HSBC Bank USA NA (HSBA) | 129.77 | 14.92 | -0.28 | -9.84 | -6.26 | -2.62 | 4.09 |
| Morgan Stanley Bank NA (MS) | 113.98 | 7.76 | -1.97 | 9.40 | NA | -15.20 | NA |
| Fifth Third Bank (FITB) | 104.05 | 8.19 | -0.68 | 19.22 | -9.69 | -9.65 | -7.39 |
| Regions Bank (RF) | 98.13 | -0.37 | 4.66 | 22.73 | -2.60 | -14.98 | -9.44 |
| BMO Harris Bank NA (BMO) | 83.45 | 14.99 | 0.60 | 16.44 | -5.97 | -5.53 | -20.53 |
| MUFG Union Bank NA (8306) | 83.27 | 11.17 | -1.64 | 3.31 | 2.18 | -1.74 | -13.28 |
| Citizens Bank NA (CFG) | 73.94 | 6.00 | 3.33 | 6.33 | 9.66 | -15.29 | -10.03 |
| Manufacturers and Traders Trust Co. (MTB) | 73.77 | 4.95 | 0.65 | 19.41 | 0.35 | -14.62 | -10.75 |
| KeyBank NA (KEY) | 73.38 | -4.01 | 0.65 | 27.22 | 0.52 | -15.00 | -9.38 |
| Compass Bank (BBVA) | 64.50 | 5.36 | 0.13 | 4.40 | 1.06 | -6.67 | -4.28 |
| Top 20 median |  | 5.15 | 0.03 | 10.82 | 1.70 | -11.32 | -9.44 |
| U.S. banks and thrifts* |  | 5.50 | 0.03 | 6.82 | 8.19 | -11.77 | -8.77 |

[^0]
[^0]:    Data compiled Nov. 13, 2015.
    Analysis includes the top 20 commercial banks, savings banks, and savings and loan associations by total domestic deposits, with a loan-todeposit ratio of greater than $40 \%$ and a credit card loan-to-total loan ratio of less than $50 \%$, as of Sept. 30, 2015. Excludes Goldman Sachs Bank USA due to unavailable deposits-related data for the third quarter of 2007.
    1 Data reflects the percentage point change in concentration for the respective deposit type between Sept. 30, 2007, and Sept. 30, 2015.
    2 Total deposit balances held in negotiable order of withdrawal accounts and other transaction accounts.
    3 Total deposit balances held in money market deposit accounts.
    Excludes foreign deposits.

    * Includes commercial banks, savings banks, and savings and loans associations. Savings and loans associations are excluded from third-quarter 2007 data due to lack of disclosure.
    Top-level ticker is based on the home country stock exchange of the highest traded entity within the corporate structure.
    NA = not applicable because the concentration in the third quarter of 2007 was zero
    Source: SNL Financial

