US credit unions Current average rate _____ Change in average rate (bps)

(%)*

3.46

3.09

2.99

2.87

Change in average direct vehicle loan rates at

New car					
72 months	3.28	9	19	14	-28
60 months	2.90	8	19	16	-18

8

8

11

9

8

* Current average rate represents auto loan rates at U.S. credit unions as of Dec. 1, 2017. Interest rate data may not reflect all pricing regions for each company and is based on

6-month

1-year

18

18

21

19

18

18

3-year

15

15

17

15

15

15

5-year

-18

-17

-22

-18

-18

-19

48 months	2.79
36 months	2.66
Used car	

current S&P Global Market Intelligence coverage. Source: S&P Global Market Intelligence

72 months

60 months

48 months

36 months

Data compiled Dec. 11, 2017.