## Change in average direct vehicle loan rates at US credit unions

|  | Current average rate <br> $(\%)^{*}$ | Change in average rate (bps) |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 6-month | 1-year | 3-year | 5-year |  |
| New car |  |  |  |  |  |
| 72 months | 3.28 | 9 | 19 | 14 | -28 |
| 60 months | 2.90 | 8 | 19 | 16 | -18 |
| 48 months | 2.79 | 8 | 18 | 15 | -18 |
| 36 months | 2.66 | 8 | 18 | 15 | -17 |
| Used car |  |  |  |  |  |
| 72 months | 3.46 | 11 | 21 | 17 | -22 |
| 60 months | 3.09 | 9 | 19 | 15 | -18 |
| 48 months | 2.99 | 9 | 18 | 15 | -18 |
| 36 months | 2.87 | 8 | 18 | 15 | -19 |

Data compiled Dec. 11, 2017.

* Current average rate represents auto loan rates at U.S. credit unions as of Dec. 1, 2017. Interest rate data may not reflect all pricing regions for each company and is based on current S\&P Global Market Intelligence coverage.
Source: S\&P Global Market Intelligence

