

# US commercial banks by Q2'12 total noninterest income

Excludes commercial banks with a loans-to-deposits ratio less than 50% or greater than 150% in any quarterly period from Q1'98 to Q2'12

Company (top-level ticker)	Q2'12 noninterest income components (\$M)									
	Noninterest income (\$M)	Fiduciary activities	Trading revenue	Inv. bkg. & adv. fees	Serv. charges on depts.	Net securitization	Insur. comm. and fees	Net servicing fees	Net gain on sale of assets	Other NII
Bank of America NA (BAC)	7,869.2	374.6	680.4	224.6	1,370.6	-5.5	45.9	1,187.9	626.4	3,364.3
Wells Fargo Bank NA (WFC)	7,244.0	461.0	-270.0	107.0	1,151.0	34.0	9.0	696.0	-225.0	5,281.0
Citibank NA (C)	3,544.0	383.0	884.0	126.0	155.0	0.0	194.0	174.0	82.0	1,546.0
U.S. Bank NA (USB)	2,249.3	230.5	29.4	28.6	297.4	0.0	3.1	89.1	297.6	1,273.7
Capital One NA (COF)	1,094.2	5.7	15.7	11.7	80.0	8.5	1.6	16.8	-9.2	963.4
PNC Bank NA (PNC)	819.7	159.9	22.6	95.0	247.7	0.0	7.2	128.1	-388.6	547.8
Branch Banking and Trust Co. (BBT)	757.0	31.8	3.2	22.1	138.6	0.0	366.0	-86.8	58.1	224.0
SunTrust Bank (STI)	742.4	71.8	72.5	20.5	167.2	0.0	3.4	72.0	30.9	304.2
Fifth Third Bank (FITB)	626.0	45.6	76.1	49.6	127.4	0.0	5.2	-38.3	49.1	311.3
Regions Bank (RF)	492.4	47.9	8.4	7.8	174.2	0.0	2.3	46.4	64.4	141.2
KeyBank NA (KEY)	412.1	47.0	15.1	40.3	70.7	0.0	0.6	0.5	63.4	174.5
Manufacturers and Traders Trust Co. (MTB)	339.7	55.9	7.3	23.5	87.8	0.0	11.1	17.0	30.8	106.4
RBS Citizens NA	303.7	6.1	-3.4	25.0	107.7	0.0	1.3	-9.2	20.3	155.9
Compass Bank	236.8	6.3	5.1	25.2	64.8	0.0	3.7	0.9	3.2	127.7
Huntington National Bank (HBAN)	201.2	20.5	8.5	0.0	54.8	0.0	1.2	7.6	41.0	67.7
PlainsCapital Bank	168.1	1.0	0.8	24.6	2.1	0.0	0.0	0.1	137.8	1.8
Bank of the West	147.7	4.8	8.4	6.9	37.6	0.0	6.3	-0.3	20.4	63.7
Sovereign Bank NA	141.6	0.0	0.0	7.4	49.7	0.0	1.3	-4.9	13.4	74.6
Union Bank NA	136.1	15.5	24.3	22.5	51.8	0.0	0.6	0.0	-0.4	21.7
BOKF NA (BOKF)	135.6	19.6	15.9	0.3	25.2	0.0	0.1	5.7	20.4	48.5
Arvest Bank	115.0	0.0	0.1	6.4	31.8	0.0	0.7	17.3	13.1	45.6
Commerce Bank (CBSH)	114.3	23.8	5.7	2.5	19.9	0.0	0.4	0.0	0.7	61.3
TCF National Bank (TCB)	103.5	0.0	0.0	0.2	49.8	0.0	0.0	1.8	0.2	51.4
Depository Trust Co.	99.1	99.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
First National Bank of Omaha	84.0	7.6	0.0	0.8	10.1	0.0	3.3	-2.2	6.2	58.2
<b>Total U.S. commercial banks</b>	<b>33,343.5</b>	<b>2,899.7</b>	<b>1,670.9</b>	<b>1,099.3</b>	<b>5,932.6</b>	<b>56.9</b>	<b>832.1</b>	<b>2,421.0</b>	<b>1,610.7</b>	<b>16,820.3</b>

As of Sept. 25, 2012

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Based on regulatory filings for U.S. commercial banks.

Investment banking and advisory fees include fees earned from underwriting of securities, private placements of securities, investment advisory and management services, merger and acquisition services, or other related consulting fees.

Net gain on sale of assets excludes gains on sales of securities.

Other NII is the sum of all operating income not required to be reported elsewhere on a commercial bank's Call Report regulatory filing, plus venture capital revenue.

Top-level ticker included for those commercial banks with top-level parents headquartered in the U.S.

Source: SNL Financial

