Period	Number of deals	deal value (\$B)	price/tang. book (%)
Q1′12	4	1,600.40	140.39
Q2′12	1	58.08	131.58
Q3'12	4	103.84	113.66

276.57

88.63

42.90

83.62

243.66

104.34

156.30

3,852.23

5,831.41

2,519.89

M&A trends at California banks Aggregate

Average

108.92

89.42

133.39

154.08

123.72

139.28

173.41

118.52

123.51

171.48

03.17 04'12 5 Q1'13 4

2

5

3

4

1

4

5

5

Q2'13

Q3'13

04'13

Q1'14

Q2'14

03'14

Q4'14

01'15

02'15 140.15 4 184.80 Data compiled July 15, 2015. Includes whole company bank and thrift deals announced since 2012. Excludes terminated, government assisted, branch and

minority deals. Deal metrics as of announcement. Source: SNI Financial