

Came 22<sup>nd</sup> down May 29<sup>th</sup>

Valley Sidney

S 65° W 2 1/2 to a point on the Star bluffs opposite the entrance of a large river. L.

S 80° W 1 to the upper part of a shallow bay. L.

S 50° W 2 to a tree on the Star bluffs. L.

South 1 to a tree on the Star bluffs. L.

S 68° W 2 1/2 to the upper of dome. L.

S 75° W 1/2 to a tree on the Star bluffs. L.

S 70° W 1 to a point of wood on the Star bluffs. L.

S 80° W 1/4 on the Star bluffs opp. a bluff. L.

S 70° W 1 to a point on the Star bluffs. L.

West 1 1/4 to a tree on a point of wood. L.

S 72° W 1 1/2 to a tree on the Star bluffs. L.

S 85° W 1 1/2 to a bluff point on Star. opposite the mouth of a river. L.

West - 1/2 along the Star bluffs. L.

S 85° W 1/4 to a point of wood on Star. L.

June 13

Small river

July 29

Small river

Small river

Small river

Small river

# LEWIS & CLARK BANK

Camped May 25<sup>th</sup> 1805

Camped May 26<sup>th</sup> 1805

Camped May 27<sup>th</sup> 1805

Camped May 28<sup>th</sup> 1805

Camped May 29<sup>th</sup> 1805

S 65° W 1/2 on the Star bluffs

S 15° W 1/2 to a point of wood

S 30° W 1/2 to a point of wood

opposite the lower

Island.

S 25° W 1/2 bluff bank, in

the mouth of a river.

S 15° W 1/2 to a bluff point

opposite the upper

Island.

S 45° W 1/2 to a bluff of tree

best timber on the

Island.

S 50° W 1/2 to a point of a river

passing up the river.

S 60° W 1/2 to a point of a river

passing up the river.

S 65° W 1/2 to a point of a river

passing up the river.

S 70° W 1/2 to a point of a river

passing up the river.

S 75° W 1/2 to a point of a river

passing up the river.

S 80° W 1/2 to a point of a river





# I / LEWIS & CLARK BANK'S FOUNDATION

A  
(Map of)  
**LEWIS AND CLARK'S TRACK,**  
*Across the Western Portion of*  
(*North America*)  
From the  
**MISSISSIPPI TO THE PACIFIC OCEAN;**  
*By Order of the Executive*  
of the  
**UNITED STATES,**  
in 1804, &c.  
*Engraved by Thomas Bowen from the*  
*Original Drawings of W. C. Clark.*



*Inspiring Success—*  
freedom to explore.







JEFF  
SUMPTER

*"The bank isn't about one person. It's about better consistency when everybody who works in the bank is working for the same result."*

#### LOOK BEYOND

**Jeff believes nobody should be limited by a label:** there's always more than meets the eye. *Jeff's talent is to find the restrictions*, the things that limit options, and come up with alternative strategies to get results.







TREY  
MAUST

"It's not just about the right tools and processes. Talented people and a strong cohesive culture make a bank like ours successful."

### EXPLORE POSSIBILITIES

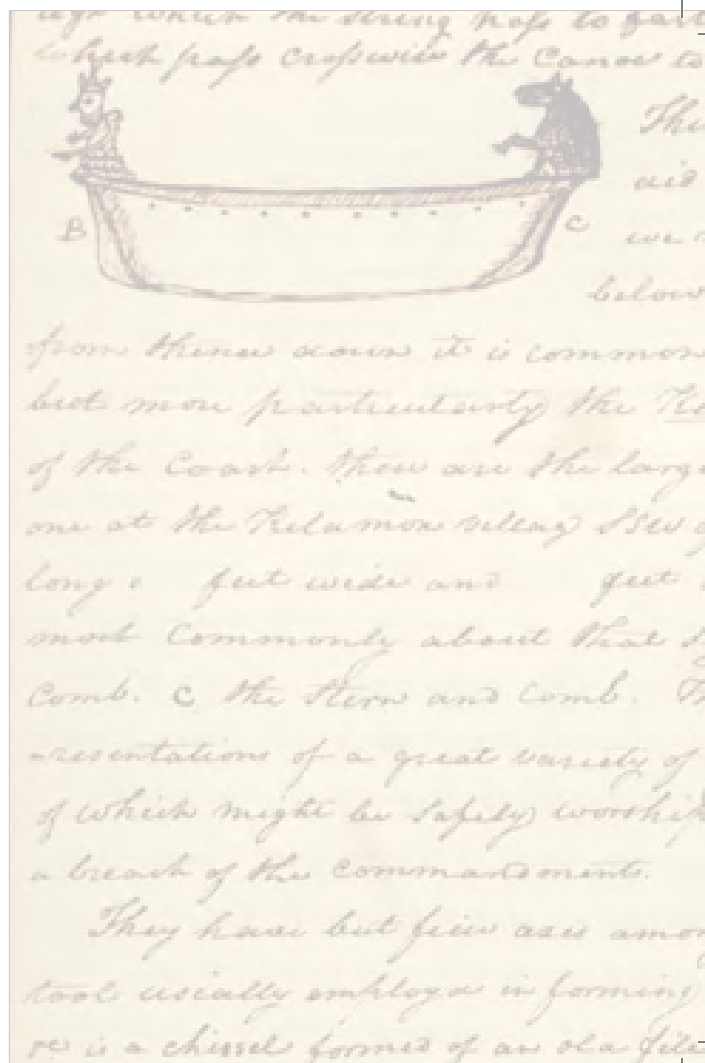
Trey believes that when you're given the freedom to explore possibilities, you're better able to go beyond the way things have always been done and ask the question, "How could it be done?" *Trey has a unique gift for identifying the pieces of a puzzle* and how they need to fit together to yield exceptional results.



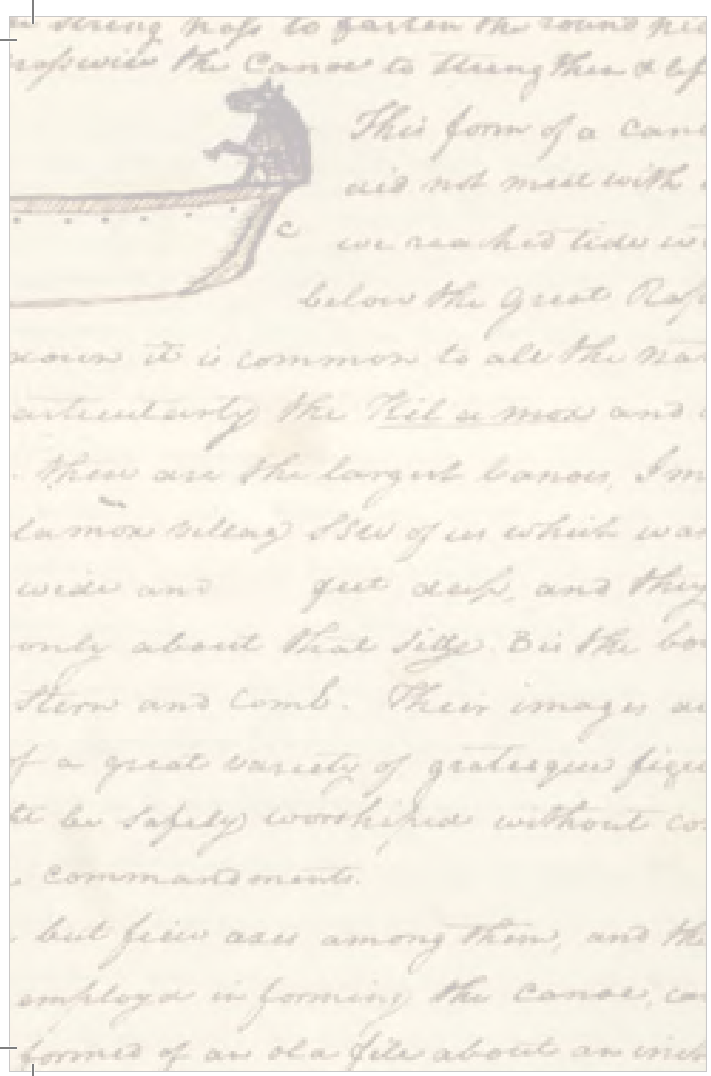


## Collective Purpose

**WE FOCUS ON FRONTIERS,  
NOT BOUNDARIES.** Our cause is  
to help remove limits and open paths. We  
take clients from where they are to where they  
could be – by understanding circumstances,  
exploring possibilities, setting a course, being  
resourceful, and going beyond the expected.







## Core Values

### FREEDOM

Create freedom to make choices.

Remove obstacles.

Be a pioneer.

### SUCCESS

Seek the best results.

Follow through.

Go beyond.

### SYNERGY

Make meaningful connections.

Share opportunity.

Do more together.





## 2 / ABOUT OUR TEAM

*We take time to understand the situation. We see outcomes that others don't imagine.  
We each do our part and have each other covered. We care about our roots in this community,  
and we like this to feel like family. We strive to get the best results, always.*





BARB

*Knowing it's only done and  
ready when all the pieces are in  
place so that you can help others  
do what they are good at.*

INSPIRING SUCCESS - freedom to explore.







HEATHER

*Helping others find a  
sense of happiness so that  
they are free to get more  
goodness out of life.*

INSPIRING SUCCESS - freedom to explore.







MIKE

*Showing others that good things  
come from making the right  
choices for the bigger context.*



INSPIRING SUCCESS - freedom to explore.

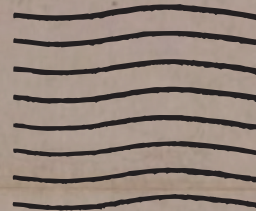




COLBY

*Creating memorable  
moments by leading  
others to achieve and  
share the successful  
experience they want.*

INSPIRING SUCCESS - freedom to explore.





## *Our Shared Beliefs*

### **FREEDOM/**

*When you are free to explore, you can get more out of everything you do.*

### **CHOICES/**

*The choices you make early on determine the kind of experiences you will have along the way.*

### **PRIORITIES/**

*You achieve more when you value the people and innovate the process.*

### **RESULTS/**

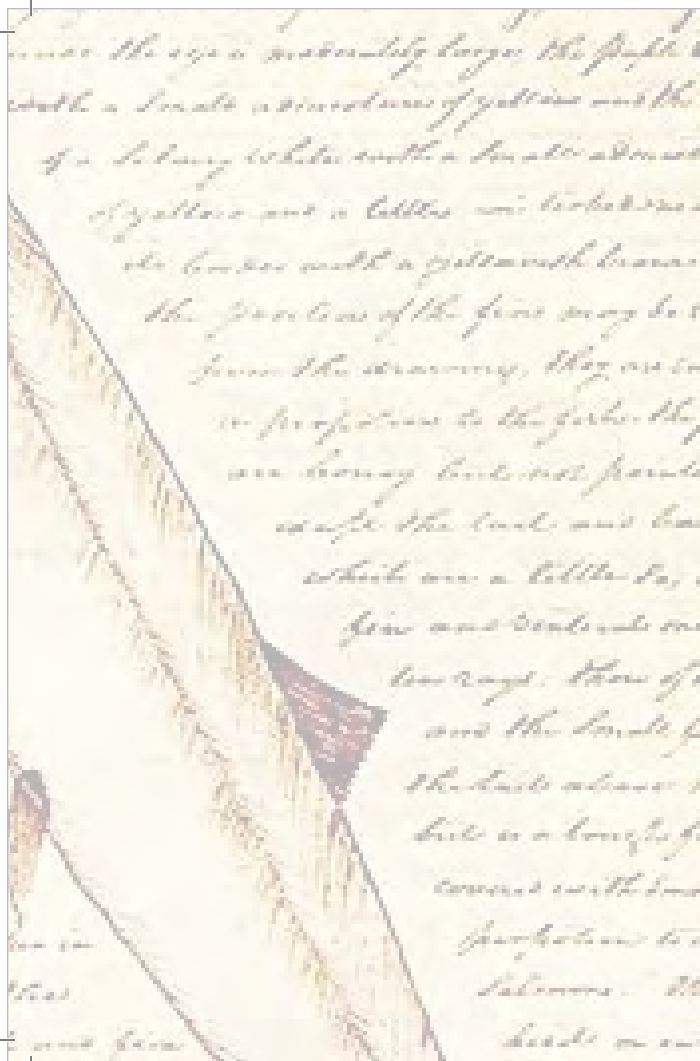
*When everyone works together for the bigger result, you create more opportunities.*

### **ENTHUSIASM/**

*It's fun to be part of a shared adventure.*







## Our Language

*Freedom*

*Opportunity*

*Empathy*

*Support*

*Direction*

*Adventure*

*Possibility*

*Community*

*Relationships*

*Effective*

*Diligent*


*Results-oriented*

*Dependable*

*Accountable*







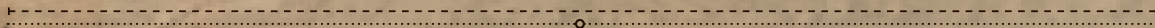
### 3 / EXECUTION: Our Path To Success

A  
(Map of)  
**LEWIS AND CLARK'S TRACK,**  
*across the Western Portion of*  
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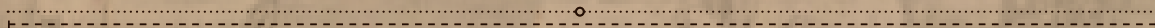
# Process of Execution



*Understand the landscape*  
**EXPLORE POSSIBILITIES**

*Set the course*  
**BE RESOURCEFUL**

*Go beyond*







# I / UNDERSTAND THE LANDSCAPE

/ Connect with others.

/ Find the *right point to begin*.

/ See the **bigger picture**.

/ *Understand the context.*

**Ask:** *"What is the current situation?"*



*You have to know where you come from before  
you can discover where you can go.*







## 2 / EXPLORE POSSIBILITIES

/ **Identify** what needs to change.

/ *Analyze the risks* and rewards.

/ Look for **better options**.

/ Find the *trade-offs*.

**Ask:** *“What are the alternatives, and why?”*



When it comes to banking, we don't see boundaries.  
We see frontiers.







### 3 / SET THE COURSE

/ *Figure out* the options.

/ Decide what **course of action** would be most efficient and effective.

/ **Chart the direction, then lead the way,** and be *flexible* enough to *change ways*.

**Ask:** *"Have you thought about doing it this way?"*



Like all banks we have strong walls.  
But we also have open doors. Let us help you  
explore all your opportunities.







## 4 / BE RESOURCEFUL

*/ Bring the right people and things together to make it happen.*

*/ **Innovate the process** – do the right / smart thing, not the same thing.*

*/ Make connections that create synergy.*

***Ask:** “How can we do what it will take?”*



.....o.....  
*We see banking as a relationship, not a  
transaction. It isn't about your resources.  
It's all about your resourcefulness.*  
.....o.....







## 5 / GO BEYOND

/ Make people *feel connected*.

/ **Follow through** on promises and commitments

/ See the *opportunities ahead*.

/ **Exceed expectations** - over deliver.

**Ask:** *"How can we do what it will take?"*



— — — — —  
.....○.....  
*We believe in freeing clients from their limits  
so they can discover how they can achieve more.*  
.....○.....  
— — — — —

